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Beyond social learning

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Manuscripts

Beyond social learning

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3
4 24 **Abstract**

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6 25 Cultural evolution requires the social transmission of information. For this reason, scholars have
7
8 26 emphasized social learning when explaining how and why culture evolves. Yet cultural evolution
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10 27 results from many mechanisms operating in concert. Here, we argue that the emphasis on social
11
12 28 learning has distracted scholars from appreciating both the full range of mechanisms contributing
13
14 29 to cultural evolution and how interactions among those mechanisms and other factors affect the
15
16 30 output of cultural evolution. We examine understudied mechanisms and other factors and call for
17
18 31 a more inclusive program of investigation that probes multiple levels of organization, spanning
19
20 32 the neural, cognitive-behavioural, and populational levels. To guide our discussion, we focus on
21
22 33 factors involved in three core topics of cultural evolution: the emergence of culture, the
23
24 34 emergence of cumulative cultural evolution, and the design of cultural traits. Studying
25
26 35 mechanisms across levels can add explanatory power while revealing gaps and misconceptions
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28 36 in our knowledge.

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36 38 **Keywords:** adaptation, culture, cumulative culture, cultural evolution, mechanism, social
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38 39 learning

1. Introduction

Scholars studying how and why culture evolves have long focused on social learning. This makes sense. For many researchers, culture *is* socially-learned information [1–3], making social learning central in the emergence of culture and a natural starting point when studying cultural evolution. In line with this focus, scientists aiming to explain the uniqueness of human culture began by asking how social learning differs between humans and our closest relatives [4], inspiring comparative research directed at pinpointing the learning capacities that set humans apart [5,6]. Similarly, scientists interested in the origins of cultural adaptations (e.g., igloos, food-processing) began by asking how social learning, when iterated, gives rise to adaptive, cultural evolutionary processes [7,8]. This focus has been productive, yielding valuable insights about cultural transmission, cultural adaptation, and capacities that distinguish humans from other primates [6,9,10].

Despite the value of studying social learning—defined here as learning that occurs through the acquisition of information from a social source—the current focus has two major limitations. First, it distracts from other important factors. Growing evidence suggests that many mechanisms aside from social learning contribute to cultural evolution. The emergence of culture hinges not only on social transmission but on cognitive capacities enabling innovation, too. Cumulative cultural evolution depends on high-fidelity transmission, yes, but just as critically on cognitive flexibility and the frequency of interaction between cultural learners. And cultural traditions exhibit features that are crucially shaped by factors such as status asymmetries, biases involved in traits' evaluation, and the distribution of beliefs within groups. We do not deny that social learning is important, nor do we assert that scholars do not appreciate that other mechanisms contribute. Rather, we contend that the focus on social learning may distract from

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2
3 63 complementary mechanisms that help explain central research foci, such as why some species
4
5 64 have culture or how cumulative cultural evolution emerges.
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8 65 A second limitation of the focus on social learning is that researchers commonly treat it
9
10 66 simply as an expressed behaviour, blackboxing underlying mechanisms [9,11]. Blackboxing is,
11
12 67 of course, a necessary first step when explaining any behaviour. A researcher trying to explain
13
14 68 the spread of prosocial religion might point to its effects on cooperation, abstracting the
15
16 69 molecular interactions and neural processes involved in cooperative decision-making. To do
17
18 70 otherwise—to consider each molecule or firing neuron—would be unmanageable. But
19
20 71 blackboxing also carries risks. In the case of social learning, one problematic consequence is the
21
22 72 resulting assumption that different behaviours, such as social and non-social learning, have
23
24 73 distinct neurocognitive foundations and thus constitute independently evolving “traits” [12]. A
25
26 74 related risk is that ignoring the underpinnings of social learning overlooks the possibility that
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28 75 many learning behaviours may be the products of less specialized cognitive building blocks (see
29
30 76 [13] for a similar argument as applied to other apparently derived human abilities). A complete
31
32 77 understanding of cultural evolution requires considering mechanisms and other factors (“factors”
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34 78 from here onwards) across levels of organization and appreciating how interactions among
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36 79 factors affect the output of cultural evolution.
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42 80 Here we review promising and understudied factors contributing to cultural evolution.
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44 81 We organize these into three levels of organization: neural, cognitive/behavioural, and
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46 82 populational (Box 1). Our goal is to identify factors that add explanatory power while revealing
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48 83 erroneous assumptions and gaps in our knowledge of how and why culture evolves. We also
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50 84 review the mechanistic underpinnings of social learning to demonstrate how peering into the
51
52 85 black box can transform our understanding of culture.
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3 86 Our aim is not to comprehensively enumerate the factors that affect cultural evolution.
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6 87 Instead, it is to point readers towards overlooked factors while illustrating the value of a
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8 88 multilevel approach. In that vein, we focus three questions that have arguably attracted the most
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10 89 attention in cultural evolutionary research:

11
12 90 1. What explains the emergence of culture?

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15 91 2. What explains cumulative cultural evolution?

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17 92 3. What explains the design of cultural traits?
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21
22 94 **Box 1. *Three levels of organization***

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24 95 We structure our discussion of mechanisms and other factors into three levels of
25
26 96 organization:

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28 97 1. The neural level concerns neurons and their interaction. Neural factors include
29
30 98 neurophysiology, the structure of neural networks, and the density of neurons.

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32
33 99 2. The cognitive-behavioural level concerns both mental computations and their
34
35 100 behavioural outputs. Mental computations include algorithms involved in
36
37 101 perception, kin detection, and representations of possibility. Behavioural outputs
38
39 102 consist of actions resulting from the interaction between individuals' internal
40
41 103 processes and their environment. Although cognition and behaviour are often
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43 104 regarded as distinct levels of organization, we treat them together here because of
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45 105 the difficulty of sometimes isolating mental computations from their behavioural
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47 106 outputs.
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3 107 3. The populational level concerns features of populations such as size, structure,
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5 108 and density, as well as by traits that only exist at the group-level, such as markers
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7
8 109 of group identity.
9

10 110 Readers should note three complexities. First, these levels are hierarchically
11
12 111 structured. Cognition, for instance, consists of mental computations that emerge from
13
14 112 interactions among neurons. Second, there are other levels of organization buried within
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16 113 these three levels. Interactions among neurons, for instance, may give rise to neural
17
18 114 networks, whose interaction might in turn manifest as cognition. Finally, a phenomenon at
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20 115 any level can be influenced by entities at both lower and higher levels. Cognitive algorithms
21
22 116 are patterned abstractions of neural activity, but they can take as inputs information about
23
24 117 population-level variables, such as levels of competition.
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31 119 2. Factors contributing to the emergence of culture

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33 120 Why do some species have culture, while others do not? Given that culture relies on the social
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35 121 transmission of behaviour, attention has focused on social learning capacities, mostly in
36
37 122 vertebrates, but in insects as well [6,14]. Yet although culture necessitates social learning, social
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39 123 learning does not necessarily result in culture. For a behaviour to qualify as a cultural tradition, it
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41 124 must be shared by two or more individuals and persist over time [15]. Recognizing this, we here
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43 125 examine social learning at different levels of explanation and consider other factors potentially
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45 126 involved in the emergence of culture. We review evidence that species such as bumblebees
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47 127 engage in cultural transmission using general-purpose learning mechanisms. Given that these
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49 128 general learning mechanisms are shared widely among animals—and are likely much more
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3 129 widespread than culture—we consider how capacities aside from social learning, such as
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5 130 memory, innovation, and social interaction, may underlie the emergence of culture.
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9 10 132 **2.1. Neural**

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12 133 Research on neural mechanisms helps specify which faculties are involved when an individual
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14 134 learns from another, resolving whether particular neural specializations are necessary for cultural
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16 135 transmission. Studies of the neurogenetics of social learning among model species where genetic
17
18 136 and molecular tools are available show that the neural machinery for social learning overlaps
19
20 137 considerably with that of non-social learning and that such machinery exhibits commonalities
21
22 138 across taxa. In primates and rodents, social information triggers activity in the same reward
23
24 139 pathways involved in non-social learning, such as the ventral striatum and medial prefrontal
25
26 140 cortex [16–18]. Work on rodents and humans suggest that, at least when socially learning about
27
28 141 threats, both social and non-social information are processed in a common value-representation
29
30 142 circuits [19]. Similarly, in *Drosophila*, the neurotransmitters [20] and functions of neural
31
32 143 structures [21] involved in social learning are the same as those involved in non-social learning.
33
34 144 Research indicates that these structures play a role in learning, memory, and reward in
35
36 145 vertebrates, suggesting a phylogenetically ancient origin [20,22]. Although social learning also
37
38 146 incorporates information that non-social learning does not [19,23], the capacity to learn from
39
40 147 others emerges from mechanisms designed for learning more generally [19].
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44 148 Among the neural mechanisms of learning, those underlying long-term memory are
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46 149 critical because they allow social information to be encoded [24]. Despite their importance,
47
48 150 however, such mechanisms remain largely overlooked in the study of cultural transmission. As
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50 151 biologists recognize, long-term memory must involve the fine-tuning of gene expression, which
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3 152 can in turn involve epigenetic change, making it a promising direction of future study [25,26].
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6 153 Although the mechanistic understanding of memory formation remains superficial, research has
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8 154 shown that blocking major epigenetic routes interferes with memory formation. In rats, for
9
10 155 instance, the inhibition of the DNA methyltransferases fully blocks contextual fear conditioning,
11
12 156 as well as memory formation, following the rapid methylation of memory suppressor genes and
13
14 157 demethylation of memory promoting genes in a highly dynamic way in the hippocampus [27].
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17 158 Studying the epigenetic basis of memory will help clarify its mechanistic basis and provide
18
19 159 insight into the foundations of learning and culture more broadly.

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21
22 160 In short, the striking similarities of mechanistic pathways among vertebrates and
23
24 161 invertebrates suggest that the basic mechanisms of culture are ancestral, and that culture may be
25
26 162 far more common in animals than previously suspected. Insofar as non-cultural species have
27
28 163 general-purpose learning mechanisms, and therefore some form of social learning, explaining the
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30 164 emergence of culture will require examining capacities aside from social learning.
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35 166 2.2. Cognitive-behavioural

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38 167 Research on cognitive-behavioural mechanisms further demonstrates that social learning can
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40 168 emerge from general capacities serving to acquire information, regardless of whether that
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42 169 information comes from a social source [28]. Consider bumblebees, which copy the foraging
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44 170 preferences of other hive members [29]. Researchers studying this behaviour have found
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46 171 evidence that bumblebees engage in second-order associative learning. In the same way that
47
48 172 Pavlov's dog associated a metronome tick with food, bumblebees seem to learn to associate the
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50 173 presence of conspecifics with rewards. And just as Pavlov's dog could then learn secondary
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52 174 associations (e.g., salivating at a black box associated with a metronome tick), bumblebees may
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3 175 learn stimuli associated with conspecifics because they are reliable indicators of rewards [30].
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5 176 Researchers have provided support for this explanation using a series of ingenious experiments.
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8 177 They have shown that naïve individuals do not yet treat conspecifics as indications of rewards
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10 178 [31], and that reducing the reliability of social information [32] and associating conspecifics with
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12 179 bitter substances [31] lead bumblebees to no longer use social information and to avoid stimuli
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14
15 180 associated with conspecifics, respectively. Moreover, there is no difference between how trained
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17 181 bumblebees use information from heterospecifics and how they use information from
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19 182 conspecifics [33]. Bumblebees socially learn by using general learning mechanisms that are
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22 183 likely widely shared among animals.

23
24 184 If social learning can occur with widespread, general learning mechanisms, then which
25
26 185 additional capacities are needed for culture? One potentially crucial enabler of culture is the
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28 186 capacity to innovate, which generates cultural variation [34,35]. Although scholars have
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31 187 considered innovation when explaining cumulative cultural evolution [36,37], the capacities
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33 188 underlying innovation have gone largely overlooked in explaining why some species have
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35 189 traditions. The importance of innovation has been demonstrated again with bumblebees. Alem et
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38 190 al. [38] found that a technique on a string-pulling task could diffuse from a knowledgeable
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40 191 bumblebee to the majority of a colony's foragers. Yet they also found that virtually no
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42 192 individuals could innovate the technique on their own. Bumblebees, like *Drosophila* [24], have
43
44 193 the abilities necessary to maintain and transmit culture, but it remains unclear whether
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46
47 194 bumblebees can generate enough cultural variation. An animal's capacity to innovate seems to
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49 195 hinge on factors such as motor variability, persistence, exploration, analogical reasoning,
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52 196 neophilia, and learning speed [39–42]. Given that species vary greatly in their tendency to
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3 197 innovate [43,44], the underlying capacities for innovation may be critical for determining
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5 198 whether a species has culture.

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9 10 200 **2.3. Populational**

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12 201 Population-level variables are usually invoked to explain cultural complexity and aspects of
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14 202 cultural form (see sections 3 and 4). But they are also likely key for whether a species has culture
15
16 203 in the first place. The capacity to learn socially has been observed in supposedly solitary species
17
18 204 such as the common octopus [45] and the red-footed tortoise [46]. If, as Heyes [12] suspects,
19
20 205 conspecifics interact infrequently in these species, it is unlikely that they have culture. For a
21
22 206 cultural tradition to persist, individuals need to interact frequently enough for cultural traits to
23
24 207 transmit. Individuals should be tolerant and sufficiently gregarious, both cognitive-behavioural
25
26 208 tendencies that, in turn, have population-level effects [47]. In many cases, interaction alone does
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28 209 not appear sufficient. Experiments with humans suggest that multiple exposures are necessary
29
30 210 for a trait to remain stable [48,49], while theoretical work suggests that, under many conditions,
31
32 211 uniparental transmission is not sufficient to maintain culture [50]. Moreover, given that many, if
33
34 212 not all, cultural traits are only expressed in particular circumstances, such as foraging, mate
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36 213 choice, and food processing [51], the likelihood that a species exhibits cultural traditions should
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38 214 vary with the number of contexts in which conspecifics interact.

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46 47 216 **3. Factors contributing to cumulative cultural evolution**

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49 217 While the capacity for culture is present across a broad taxonomic range, the capacity for
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51 218 cumulative culture (i.e. the repeated modification and social learning of cultural traits over
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53 219 successive generations [52]) seems to be absent, or at least uncommon, in non-human species.
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3 220 Recent research suggests that some non-human animals may exhibit simple forms of cumulative
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5 221 cultural evolution (CCE) [53–55], but the diversity and complexity of human cumulative culture
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7
8 222 remain unparalleled [10].
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10 223 Despite attempts to identify the mechanisms responsible for cumulative culture (e.g.,
11
12 224 [56–58]), there is still no consensus on what makes human culture so distinctive. Because CCE
13
14 225 only operates when information is passed socially, scholarly attention has focused on **capacities**
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16 226 that promote informational stability. At the individual level, these include social learning abilities
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18 227 that support high-fidelity transmission, such as imitation and teaching [59,60]. At the group
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20 228 level, scholars have stressed the role of the size of the population that shares social information
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22 229 in buffering the risk of losing cultural traits [61]. Still, theoretical work shows that **factors** that
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24 230 support the production of new traits are no less important than **factors** that promote their
25
26 231 maintenance to explain CCE [37]. Furthermore, mechanisms that support high-fidelity
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28 232 transmission only become important when individuals are willing to abandon previous
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30 233 behaviours. Explaining CCE requires recognizing the explanatory role of **factors** that contribute
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32 234 not only to the maintenance of cultural traits but to their production and spread, as well.
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40 236 **3.1. Neural**

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42 237 Evolutionary neuroscience can help explain cumulative cultural evolution by uncovering the
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44 238 human neural mechanisms that promote the production, spread and maintenance of cumulative
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46 239 culture [62]. Davis et al., for instance, attributed the existence of CCE partly to humans' unique
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48 240 behavioural flexibility, which allows individuals to relinquish existing behaviours to adopt more
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50 241 efficient ones [63]. The neural underpinnings of this flexibility are still unclear [13], but recent
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52 242 research has identified one potential mechanism. Cross-species investigations tracking the
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3 243 activity of single neurons indicate that human brains trade off robustness (in terms of higher
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5 244 speed of response and increased reliability) for greater efficiency in information processing. This
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8 245 lower robustness promotes the flexible learning of new tasks and adaptation to new conditions
9
10 246 although at the cost of slower and less reliable production of behavioural responses [64].

11
12 247 Cultural evolutionary researchers have also suggested that creativity and innovation
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14 248 might enable cumulative cultural evolution ([36,37]; see also [34]). Indeed, the modification of
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16
17 249 cultural traits includes what researchers call “guided variation”, wherein human intention and
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19 250 intelligence produce cultural variants that are on average culturally more successful than would
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21 251 be expected by chance [7]. Evolutionary neuroscience research allows us to pinpoint the precise
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24 252 faculties that might underpin the production of guided variation. For instance, comparative
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26 253 studies have revealed that humans possess unusually large brains (both in terms of absolute and
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28 254 relative size) and that absolute and relative brain sizes correlate with innovation frequency in
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31 255 primates [44]. Furthermore, human brains contain more cortical neurons than those of any other
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33 256 mammals, which allows more neuronal specialization and increases the number of computational
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35 257 levels involved in information processing, decision-making, and information storage [65,66].

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38 258 **These examples demonstrate how considering the neural basis of human uniqueness might help**
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40 259 **explain our capacity for elaborate cumulative cultural evolution.**

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43 44 45 261 **3.2. Cognitive-behavioural**

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47 262 Humans exhibit several cognitive-behavioural capacities aside from social learning that allow the
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49 263 propagation of complex cultural traits. One example is the capacity for future thinking and
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51 264 mental time travel [57], which may be limited to humans [67]. Mental time travel is potentially
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54 265 important because acquiring complex culture can be costly. Stout [68] observed that an

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3 266 apprenticeship in adze-making in the New Guinean village of Langda began at the age of 12-13
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5 267 and lasted for several years, although “it might take ten years or more for the highest level of
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7 268 skill to be achieved.” Ache hunter-gatherers do not peak in their marksmanship skills until the
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9 269 age of 40 [69]. A sensitivity to short-term self-interest might prevent individuals from investing
10
11 270 in learning behaviours that confer benefits later in life. By making salient the long-term benefits,
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13 271 mentally travelling forward in time might make individuals more tolerant of learning costs and
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15 272 more willing to adopt unfamiliar behaviours.
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19 273 The propagation of cultural traits that are not immediately beneficial might be further
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21 274 supported by our comparatively greater motivation to attend to sources of social information
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23 275 (e.g., [70]). Indeed, social learning abilities only become important when individuals are
24
25 276 motivated to pay attention to what other are doing. Evidence for the role of this tendency in the
26
27 277 propagation of cultural traits comes from comparative experiments conducted with humans and
28
29 278 other apes. Compared to chimpanzees, for instance, children are more likely to solve problems
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31 279 which they have failed to solve for themselves upon exposure to social information
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33 280 demonstrating the solution [71–73]. Thus, human motivation towards social information may
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35 281 have the effect of allowing rapid acquisition of effective techniques that are difficult to innovate
36
37 282 from scratch. Importantly, this tendency might be connected to other well-developed human
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39 283 capacities, such as theory of mind and metacognition, which allow humans to recognize intention
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41 284 behind another’s behaviour and infer utility from social demonstration [74].
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47 285 Finally, cumulative cultural evolution should be favored by humans’ communication, a
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49 286 capacity that remains understudied in the cultural evolutionary literature. Humans communicate
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51 287 in a way that is, if not unique to our species, certainly distinctive [75,76]: Human communication
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53 288 is not just intentional, it is *overtly* intentional. Through behaviours such as eye contact,
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3 289 motherese, stylization, and exaggeration, communicators show audiences that an action is done
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6 290 *for* the audience—and this ‘for-ness’ helps audiences interpret the stimuli [77,78]. Human infants
7
8 291 can differentiate among behaviours produced (i) accidentally, (ii) intentionally but not
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10 292 communicatively (i.e. without overt intentionality), and (iii) communicatively (i.e. in an overtly
11
12 293 intentional way) [79–84]. Overtly intentional communication (and particularly language) allows
13
14 294 potential learners to query what they do not understand, and allows experienced individuals to
15
16 295 explain, justify, and instruct, as appropriate to the needs of the learner [85,86]. **Communication,**
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18
19 296 **like attention towards social stimuli, may enable cumulative cultural evolution by promoting the**
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21
22 297 **opportunity for social learning, as well as the fidelity of transmission.**
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26 299 **3.3. Populational**

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28 300 The population-level variables most often invoked to explain cumulative cultural evolution are
29
30 301 population size and structure. According to experimental and theoretical work, population size is
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32 302 important because the risk of losing cultural information varies with the number of potential
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34 303 demonstrators [87]. As the number of demonstrators declines, the risk of losing cultural
35
36 304 information increases. Meanwhile, population structure is important because individuals’
37
38 305 opportunity for innovation varies with the cultural diversity they encounter [88–90]. In studying
39
40 306 these mechanisms, researchers typically assume that individuals have unconstrained access to
41
42 307 others’ solutions. Yet in more realistic situations, skilled demonstrators might have no interest in
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44 308 providing useful information to unrelated individuals [91]. This limitation suggests that more
45
46 309 attention should be paid to the formation of social links that are conducive to cultural
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48 310 transmission. A recent study in hunter-gatherer populations revealed that individuals invest early
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54 311 in their childhood in a few close friends and that friendship facilitates the sharing of social
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3 312 information during adulthood [92]. Other studies have reported that social links are more likely
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5 313 to form between people who share similar traits [93,94]. Group-level traits, such as stylistic
6
7 314 markers of group identity, might thus promote CCE by extending the size of the social network
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9 315 through which cultural information can flow. Finally, group-level factors, such as the intensity of
10
11 316 group-level competition, might influence individuals' propensity to share information. Indeed,
12
13 317 experimental work shows that demonstrators set lower informational access costs (the costs that
14
15 318 potential learners must pay in order to access the demonstrators' information) when their groups
16
17 319 engage in between-group competition [95]. In these examples, population-level mechanisms
18
19 320 shaping cumulative cultural evolution stem from individuals' propensities to connect and share
20
21 321 information. A better understanding of these mechanisms will help clarify how individual-level
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23 322 interactions produce population-level dynamics, resulting in the emergence of cumulative
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25 323 cultural evolution.
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33 325 **4. Factors contributing to the design of cultural traits**

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35 326 **Why do cultural traits exhibit the features that they do?** As with research on culture and
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37 327 cumulative cultural evolution, research on the **factors** responsible for **the design of cultural traits**
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39 328 grew out of a focus on social learning. Researchers interested in explaining adaptive culture—
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41 329 variants that allow individuals to better exploit their environments—began a fruitful tradition of
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43 330 building theoretical models in which iterated social learning gives rise to emergent cultural
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45 331 evolutionary processes [7,96]. These include models in which success- and prestige-biased
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47 332 learning drives the selection of variants that promote prestige, health, and other indicators of
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49 333 success, and in which conformity and other learning biases create enduring group-level
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51 334 differences, allowing for selection among equilibria (cultural group selection). Of course,
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3 335 researchers appreciate that other forces shape cultural form. Boyd and Richerson acknowledged
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5 336 the role of content biases, while proponents of Cultural Attraction Theory have long advocated
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8 337 that features of our cognitive architecture favor some variants over others [97,98]. Nevertheless,
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10 338 we here propose that research on cultural form will benefit from **considering factors** beyond the
11
12 339 most commonly cited cultural evolutionary processes. We highlight the value of a multilevel
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15 340 approach and the advantages of incorporating insights from fields such as economics and
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17 341 political science, which have long aimed to explain the form of institutions specifically [99–101].
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21 343 **4.1. Neural**

22 344 **Examining neural underpinnings can help explain why cultural traits exhibit the features that**
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24 345 **they do in at least two ways. First, basic neural mechanics constrain the design of cultural traits.**
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26 346 **For instance, Nieder [102] argues that neuronal mechanisms of estimating number, which are**
27
28 347 **products of a phylogenetic heritage, contribute to the relative ease of discriminating numbers of**
29
30 348 **low values (e.g., 1 and 2) over discriminating numbers of higher values (e.g., 783 and 784). This,**
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32 349 **in turn, seems to shape numbering systems, biasing them to discriminate among low numbers but**
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34 350 **not high ones (e.g., low-limit number systems such as “one”, “two”, “many”) [103].**

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36 351 Studying neural **underpinnings** can also illuminate the structure of cognitive systems,
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38 352 helping explain how our mental computational systems bias which representations we adopt. An
39
40 353 example is mind-body dualism. Researchers hypothesize that mind-body dualism, manifesting as
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42 354 beliefs in souls, ghosts, zombies, and possession, results from a computational division between
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44 355 processing mental information and processing physical information [104]. Although
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46 356 psychological experiments can indirectly indicate whether information of the two kinds is
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48 357 processed separately [105,106], another test involves examining where in the brain that
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3 358 information is represented. In that vein, research now suggests a division between those brain
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5 359 areas or networks specialized for social cognition and those specialized for physical cognition
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8 360 [107]. Notably, the value here of examining neural activity is that it sheds light on the
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10 361 functioning of cognitive mechanisms. Studying a cognitive mechanism at the neural level allows
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12 362 us to better characterize the mechanism's behaviour and its effects on cultural design (see a
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15 363 similar approach in the field of neuroaesthetics: [108]).
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19 365 **4.2. Cognitive-behavioural**

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21 366 Researchers have made major progress applying cognitive science to explain the design of
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23 367 cultural traits. Many cognitive and social scientists, for instance, ask how reliably developing
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25 368 features of human psychology predispose people to find certain variants more memorable,
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27 369 believable, entertaining, attention-grabbing, or apparently useful [97,98,109–112]. Such
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29 370 researchers have used attentional biases to explain portraits [113], epistemological mechanisms
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31 371 to explain divination [114], mechanisms for representing agents to explain gods [115], suites of
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33 372 automatic inferential systems to explain economic beliefs [116], the mechanics of emotion to
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35 373 explain story [117–119], the psychology of outrage and paranoia to explain witchcraft [120], and
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37 374 systems for identifying causality and conceptualizing humanness to explain shamanism [121].
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40 375 Researchers have also found that people preferentially remember and transmit negative
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42 376 information [122], threat-related information [123], elements eliciting disgust [124], and
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44 377 information about social interactions and relationships [125,126], helping explain the form of
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46 378 news [127,128], fiction [129,130] (although see [131]), urban legends [126], and online
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48 379 misinformation [132].
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3 380 As this diversity demonstrates, studying psychological systems is potent for
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6 381 understanding how features of human cognition fashion culture. But scholars have overlooked at
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8 382 least one additional set of capacities: the subjective psychological criteria involved in evaluations
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10 383 [133,134]. Evaluation crucially contributes to the development of much of culture. People often
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12 384 selectively copy and retain variants they evaluate as serving their goals, over time resulting in
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14 385 increasingly compelling cultural traditions. Still, mechanisms for evaluating causal relationships
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16 386 can be erroneous, resulting in ineffective practices. In a well-known example, scouts and
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18 387 managers of baseball teams evaluated players on the basis of easy-to-observe traits, while
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20 388 undervaluing traits that seemed out of a player's control (e.g., whether a pitcher threw bad
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22 389 pitches at them) [135]. This, in turn, led to systematic inefficiencies in the design of teams.
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24 390 Similarly, humans are endowed with cognitive mechanisms for evaluating whether some
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26 391 technology produces a desired end. However, biases in these mechanisms predispose us to note
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28 392 erroneous causal relationships, such that acting on one object (such as a voodoo doll) is thought
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30 393 to affect the target it resembles (a rival) [136]. Magical practices seem to evolve because they are
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32 394 subjectively evaluated as producing a desired end, even though they are ultimately ineffective
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34 395 [137]. Characterizing the psychological mechanisms involved in evaluating efficacy will help
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36 396 explain the evolution of functional complexity, systematic inefficiencies, and elaborate but
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38 397 ineffective technologies.
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47 399 **4.3. Populational**

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49 400 There are many population-level properties aside from population size or structure that shape
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51 401 culture yet remain underexplored in the cultural evolution literature. Perhaps the two most
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53 402 important are power and competition.
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3 403 Power is the capacity of a party to change other parties' behaviour [138]. There are many
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5 404 ways in which distributions of power can shape culture, but the most important is when
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8 405 individuals compete to institute and maintain self-serving rules [139,140]. The form of these
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10 406 rules is frequently determined by the parties' relative abilities to enforce their preferences.
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12 407 Distributions of power explain, among many other outcomes, food taboos in small-scale
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14 408 societies, rules for how children should treat fathers, institutions of redistribution throughout
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17 409 Polynesia, and the political institutions of colonial powers and their local inheritors around the
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19 410 world [139,141,142]. Of course, just as distributions of power shape institutions, institutions can
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21 411 shape distributions of power [142]. Still, power leaves such defining marks on institutions and
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23 412 practices that it has become the primary lens through which scholars in fields such as Marxist
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25 413 and feminist anthropology analyze culture. Although cultural evolutionary scholars have begun
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27 414 to consider power when explaining practices such as religion [143] and human sacrifice [144],
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29 415 and although some have considered it as an *outcome* of interest [145], it should be considered
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31 416 when explaining any tradition that involves conflicts of interest among competing parties.
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35 417 Another population-level characteristic that partly determines cultural form is the
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37 418 intensity of competition, whether between individuals or groups. Competition determines how
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39 419 much competing parties invest in services or signals, driving variation in the elaborateness of
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41 420 culture. In markets, higher competition among service providers drives up the quality of services,
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43 421 transforming products including cars, supermarkets, and even the trance performances of
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45 422 shamans [121,146,147]. Increased status competition, which may be driven by rising inequality,
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47 423 is correlated with higher investments in signaling, presumably as individuals want to
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49 424 discriminate themselves from competitors [148]. This manifests in increasingly showy signs of
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3 425 wealth and status, transforming practices ranging from potlatches [149] to female adornment on
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5 426 social media [148].
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8 427 Population-level mechanisms aside from power and competition shape culture, as well.
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10 428 One example is what researchers call “common knowledge”—roughly, recursive, shared beliefs
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12 429 that enable coordination [150]. Without channels facilitating widespread coordination,
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15 430 populations often sustain suboptimal practices, even when the majority of individuals prefer to
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17 431 change them. Social scientists posit that such “pluralistic ignorance” has maintained suboptimal
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19 432 norms and institutions including drinking behaviour on US college campuses [151] and restricted
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21 433 female labor force participation in Saudi Arabia [152].
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25 26 435 **5. Conclusion**

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29 436 Explanations for the existence, accumulation, and design of cultural traditions benefit from a
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31 437 perspective that is both broad and deep, that both considers interactions among a web of factors
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33 438 and clarifies their contribution by probing their deeper workings. Not only does such a
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36 439 perspective reveal that a more diverse set of factors shapes culture, but it also suggests that
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38 440 explanations currently regarded as alternatives are, in fact, complimentary.
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40 441 We reviewed potential factors at the neural, cognitive-behavioural, and populational
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42 442 levels. But other levels are relevant too, including the genetic, epigenetic, and inter-populational
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45 443 levels. Moreover, cultural evolution can be influenced and constrained by physiology and
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47 444 existing cultural traditions, as well as the biotic and abiotic environment. For instance, explaining
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49 445 cumulative culture may require not only specifying behavioural differences but anatomical ones,
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51 446 as well. Since Darwin, theorists have hypothesized that unique features of human anatomy,
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54 447 especially bipedalism, were key for setting the evolutionary stage for our greater reliance on
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3 448 tools and cultural knowledge [153]; cultural evolutionists may benefit from considering such
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5 449 anatomical pre-adaptations. Similarly, explaining a cultural artifact like a spear demands
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8 450 considering not only the transmission processes allowing manufacturing knowledge to evolve,
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10 451 but also the anatomy of the primate hand, existing tools and techniques for procuring spear-
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12 452 materials, and the animals spear-makers intend to hunt.

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15 453 We have proposed many directions of future research in this paper; among the most
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17 454 important is the development of studies on culture in non-human animals. The lack of data on
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19 455 culture in animals likely stems from researchers only recently expanding investigations beyond
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21 456 charismatic and supposedly intelligent vertebrates. After all, we now have surprising evidence
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23 457 that even insects may have culture [24,38], suggesting that culture is phylogenetically ancient,
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26 458 present among ancestors that lived hundreds of millions of years ago. This constitutes a
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28 459 stimulating challenge for the study of the foundations of cultural evolution.
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